

Trust us to manage your risks

2017
Half-yearly report H1

# Board of Directors & Management review

During the first half of 2017, the Energi Danmark Group realised a profit before tax of DKK 64.7 million and a consolidated revenue of DKK 8,233 million. This corresponds to a profit before tax of the average equity of 14.6 % per year and an increase in the gross profit of 3.5 % compared with the first half of 2016.

The half-year result is in line with the expectations and therefore the expectations for the year as a whole are maintained.

The Energi Danmark Group's balance sheet is DKK 5,535.8 million as of 30 June 2017.

In June, Energi Danmark A/S issued a new 3-year corporate bond of DKK 750 million and the corporate bond was admitted to trading on NASDAQ First North Bond Market Copenhagen with first trading day on 11 August 2017.

Energi Danmark Vind A/S has had a satisfactory start in 2017 with a profit before tax in the first six months of 2017 of DKK 20,2 million. Approximately DKK 323 million has been invested in new landbased wind turbines.

In general, the Groups subsidiaries have experienced a positive first half year in terms of sales. Sweden and especially Germany has achieved significantly better sales in the first half of 2017 compared to the first half of 2016.

As mentioned in the annual report 2016 (page 7) the substantive case between DONG Energy and the Danish Competition Council, where Energi Danmark is bi-intervenient, has continued and the status is that we await the High Court of Western Denmark to begin the case. In the compensation case, the Maritime and Commercial Court has resumed the preparation and we have held an edition request in court and have submitted our model regarding the spot market abuse.

No audit or review has been made to the figures for the first half of 2017.

Vienna, 17 August 2017

Board of Directors and Management, Energi Danmark A/S

## Income statement and statement of other comprehensive income

| DKK '000  | 1. half year 2017 | 1. half year 2016 |
|---|-------------------|-------------------|
| Revenue - Sales of power etc.   | 8,232,514         | 8,313,710         |
| Purchase of power   | -8,148,543        | -7,814,600        |
| Net income/loss from financial instruments  | 136,421           | -286,213          |
| Gross profit  | 220,392           | 212,897           |
| Staff costs   | -59,846           | -59,228           |
| Other external costs  | -53,557           | -55,550           |
| Depreciation  | -24,452           | -22,976           |
| Operating profit  | 82,537            | 75,143            |
| Finance income  | 4,297             | 1,791             |
| Finance costs   | -22,166           | -21,578           |
| Profit before tax   | 64,668            | 55,350            |
| Тах   | -14,227           | -12,732           |
| Profit for the period   | 50,441            | 42,62             |
| Attributable to:  |                   |                   |
| Shareholders of Energi Danmark A/S  | 50,441            | 42,62             |
|   | 50,441            | 42,624            |
| Other comprehensive income  |                   |                   |
| Items that may be reclassified to profit or loss in subsequent periods                    |                   |                   |
| Exchange differences on translation of foreign operations                                 | -2,874            | -3,21.            |
| Net other comprehensive income to be reclassified to profit or loss in subsequent periods | -2,874            | -3,21:            |
| Total comprehensive income for the period, net of tax                                     | 47,567            | 39,41             |
| Attributable to:  |                   |                   |
| Shareholders of Energi Danmark A/S  | 47,567            | 39,41             |

## Balance sheet – assets

| Notes | DKK '000                          | 30/6 2017 | 31/12 2016 |
|-------|-----------------------------------|-----------|------------|
|       | Assets                            |           |            |
|       | Non-current assets                |           |            |
|       | Intangible assets                 | 54,498    | 44,500     |
|       | Tangible assets                   | 844,921   | 536,472    |
|       | Deferred tax                      | 1,775     | 1,856      |
|       | Total non-current assets          | 901,194   | 582,828    |
|       | Current assets                    |           |            |
|       | Trade receivables                 | 3,166,538 | 3,237,435  |
|       | Trade receivables from associates | 971       | 1,672      |
|       | Income tax receivables            | 34,071    | 0          |
| 3     | Derivative assets                 | 952,507   | 1,308,618  |
|       | Deposits                          | 270,700   | 384,677    |
|       | Other receivables                 | 202,810   | 215,692    |
|       | Cash                              | 6,965     | 6,070      |
|       | Total current assets              | 4,634,562 | 5,154,164  |
|       | Total assets                      | 5,535,756 | 5,736,992  |

## Balance sheet – liabilities

| Notes | DKK '000                      | 30/6 2017 | 31/12 2016 |
|-------|-------------------------------|-----------|------------|
|       | Equity                        |           |            |
|       | q)                            |           |            |
|       | Share capital                 | 221,833   | 221,833    |
|       | Exchange rate reserve         | -5,421    | -2,547     |
|       | Retained earnings             | 695,035   | 644,594    |
|       | Total equity                  | 911,447   | 863,880    |
|       | Non-current liabilities       |           |            |
| 3     | Corporate bonds               | 747,351   | 0          |
|       | Deferred tax                  | 56,374    | 18,916     |
|       | Total non-current liabilities | 803,725   | 18,916     |
|       | Current liabilities           |           |            |
| 3     | Credit institutions           | 599,852   | 843,787    |
|       | Trade payables                | 1,372,458 | 1,433,054  |
| 3     | Corporate bonds               | 0         | 499,709    |
|       | Income tax payable            | 14,227    | 8,184      |
| 3     | Derivative liabilities        | 983,550   | 1,387,319  |
|       | Other payables                | 850,497   | 682,143    |
|       | Total current liabilities     | 3,820,584 | 4,854,196  |
|       | Total liabilities             | 4,624,309 | 4,873,112  |
|       | Total equity and liabilities  | 5,535,756 | 5,736,992  |

## Statement of changes in equity

#### DKK '000

|   | Share capital | Exchange rate reserve | Retained earnings | Dividends | Total   |
|---|---------------|-----------------------|-------------------|-----------|---------|
| Equity 1 January 2017                       | 221,833       | -2,547                | 644,594           | 0         | 863,880 |
| Profit /(loss) for the period               | 0             | 0                     | 50,441            | 0         | 50,441  |
| Other comprehensive income                  |               |                       |                   |           |         |
| Foreign currency translation adjustment     | 0             | -2,874                | 0                 | 0         | -2,874  |
| Comprehensive income for the period         | 0             | -2,874                | 50,441            | 0         | 47,567  |
| Transactions with the owners                |               |                       |                   |           |         |
| Dividend distributed                        | 0             | 0                     | 0                 | 0         | 0       |
| Proposed dividend                           | 0             | 0                     | 0                 | 0         | 0       |
| Transactions with the owners for the period | 0             | 0                     | 0                 | 0         | 0       |
| Equity 30 June 2017                         | 221,833       | -5,421                | 695,035           | 0         | 911,447 |
| Equity 1 January 2016                       | 221,833       | 1,626                 | 530,498           | 0         | 753,957 |
| Profit /(loss) for the period               | 0             | 0                     | 42,624            | 0         | 42,624  |
| Other comprehensive income                  |               |                       |                   |           |         |
| Foreign currency translation adjustment     | 0             | -3,211                | 0                 | 0         | -3,211  |
| Comprehensive income for the period         | 0             | -3,211                | 42,624            | 0         | 39,413  |
| Transactions with the owners                |               |                       |                   |           |         |
| Dividend distributed                        | 0             | 0                     | 0                 | 0         | 0       |
| Proposed dividend                           | 0             | 0                     | 0                 | 0         | 0       |
| Transactions with the owners for the period | 0             | 0                     | 0                 | 0         | 0       |
| Equity 30 June 2016                         | 221,833       | -1,585                | 573,122           | 0         | 793,370 |

## Statement of cash flows

| DKK '000   | 1. half year 2017 | 1. half year 2016 |
|--|-------------------|-------------------|
| Operating profit   | 82,537            | 75,143            |
| Adjustments for operating items of a non-cash nature etc.: |                   |                   |
| Depreciation and amortisation etc.                         | 24,452            | 22,976            |
| Net foreign exchange differences                           | -2,874            | -3,211            |
| Finance income, received                                   | 4,297             | 1,791             |
| Finance costs, paid  | -22,166           | -21,578           |
| Changes in trade and other receivables                     | 653,763           | -1,209,033        |
| Changes in trade and other payables                        | -397,564          | 568,072           |
| Income taxes paid  | -4,716            | -10,466           |
| Cash flow from operating activities                        | 337,729           | -576,306          |
| Purchase of intangible assets                              | -18,104           | -16,001           |
| Purchase of tangible assets                                | -325,413          | -704              |
| Disposal of tangible assets                                | 618               | 197               |
| Cash flow from investing activities                        | -342,899          | -16,508           |
| Repayment of corporate bonds                               | -500,000          | 0                 |
| Issuing of coporate bonds                                  | 750,000           | 0                 |
| Dividends paid   | 0                 | 0                 |
| Cash flow from financing activities                        | 250,000           | 0                 |
| Cash flow for the year                                     | 244,830           | -592,814          |
| Cash and cash equivalents at 1 January                     | -837,717          | -638,095          |
| Cash and cash equivalents 30 June                          | -592,887          | -1,230,909        |

#### Notes

#### 1 Accounting policies

The interim financial report comprises Energi Danmark and its consolidated subsidiaries (the Group).

The interim financial report has been prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the EU.

Accounting policies remain unchanged from the annual report 2016, to which reference is made.

Implementation of new standards and interpretations

Energi Danmark A/S has implemented the standards and interpretations, that are effective in EU for 2017.

None of these has affected recognition and measurement in 2017 or expects to affect Energi Danmark A/S.

Notes

DKK '000

2

Operating segments

| 1. half | year | 2017 |
|---------|------|------|
|---------|------|------|

|                                       | •                |                     |                  |  |
|---------------------------------------|------------------|---------------------|------------------|--|
|                                       | Total<br>revenue | Internal<br>revenue | External revenue | Reportable<br>segment profit/<br>loss before tax |
| Energi Danmark                        | 7,880,233        | 1,859,298           | 6,020,935        | 3,130  |
| Energi Danmark Securities             | 12,760           | 12,760              | 0                | 13,446   |
| Energi Danmark Vind                   | 44,707           | 18,755              | 25,952           | 20,176   |
| Energi Försäljning Sverige            | 850,273          | 0                   | 850,273          | 28,171   |
| Energia Myynti Suomi                  | 681,129          | 0                   | 681,129          | 1,691  |
| Energi Salg Norge                     | 271,608          | 0                   | 271,608          | -1,307   |
| Energie Vertrieb Deutschland EVD GmbH | 382,617          | 0                   | 382,617          | -1,953   |
| Total segments                        | 10,123,327       | 1,890,813           | 8,232,514        | 63,354   |
| Adjustment and elimination            | -1,890,813       | -1,890,813          | 0                | 1,314  |
| Consolidated                          | 8,232,514        | 0                   | 8,232,514        | 64,668   |

#### 1. half year 2016

|                                       | Total<br>revenue | Internal<br>revenue | External revenue | Reportable<br>segment profit/<br>loss before tax |
|---------------------------------------|------------------|---------------------|------------------|--|
| Energi Danmark                        | 6,629,519        | 1,251,685           | 5,377,834        | 28,225   |
| Energi Danmark Securities             | 12,900           | 12,900              | 0                | 16,055   |
| Energi Danmark Vind                   | 38,254           | 10,109              | 28,145           | 1,907  |
| Energi Försäljning Sverige            | 1,291,940        | 0                   | 1,291,940        | 13,411   |
| Energia Myynti Suomi                  | 643,339          | 0                   | 643,339          | -1,274   |
| Energi Salg Norge                     | 132,847          | 0                   | 132,847          | -2,207   |
| Energie Vertrieb Deutschland EVD GmbH | 839,605          | 0                   | 839,605          | -1,922   |
| Total segments                        | 9,588,404        | 1,274,694           | 8,313,710        | 54,195   |
| Adjustment and elimination            | -1,274,694       | -1,274,694          | 0                | 1,161  |
| Consolidated                          | 8,313,710        | 0                   | 8,313,710        | 55,356   |

Notes

DKK '000

3 Information about financial instruments

Categories of financial instruments

|   | 30/6 2          | 017        | 31/12 2         | 2016       |
|---|-----------------|------------|-----------------|------------|
|   | Carrying amount | Fair value | Carrying amount | Fair value |
| Trade receivables   | 3,166,538       | 3,166,538  | 3,237,435       | 3,237,435  |
| Trade receivables from associates                                   | 971             | 971        | 1,672           | 1,672      |
| Other receivables and deposits                                      | 473,510         | 473,510    | 600,369         | 600,369    |
| Cash  | 6,965           | 6,965      | 6,070           | 6,070      |
| Financial assets measured at amortised cost                         | 3,647,984       | 3,647,984  | 3,845,546       | 3,845,546  |
| Derivative assets   | 952,507         | 952,507    | 1,308,618       | 1,308,618  |
| Financial assets measured at fair value through profit or loss      | 952,507         | 952,507    | 1,308,618       | 1,308,618  |
| Credit institutions   | 599,852         | 599,852    | 843,787         | 843,787    |
| Corporate bonds   | 747,351         | 750,000    | 499,709         | 502,500    |
| Trade payables  | 1,372,458       | 1,372,458  | 1,433,054       | 1,433,054  |
| Other payables  | 865,174         | 865,174    | 690,327         | 690,327    |
| Financial liabilities measured at amortised costs                   | 3,584,835       | 3,587,484  | 3,466,877       | 3,469,668  |
| Derivative liabilities  | 983,550         | 983,550    | 1,387,319       | 1,387,319  |
| Financial liabilities measured at fair value through profit or loss | 983,550         | 983,550    | 1,387,319       | 1,387,319  |

#### Notes

DKK '00

#### Fair value measurement of financial instruments

|   | 30/6 2017 |         |         |         |
|---|-----------|---------|---------|---------|
|   | Level 1   | Level 2 | Level 3 | Total   |
| Financial assets measured at fair value   |           |         |         |         |
| Derivative financial assets:  |           |         |         |         |
| Foreign exchange forward  | 0         | 27,514  | 0       | 27,514  |
| Commodity derivative  | 141,024   | 725,527 | 58,442  | 924,993 |
| Total   | 141,024   | 753,041 | 58,442  | 952,507 |
| Financial liabilities measured at fair value  Derivative financial liabitilies: |           |         |         |         |
| Interest rate swaps   | 0         | 19,067  | 0       | 19,067  |
| Commodity derivative  | 6         | 964,456 | 21      | 964,483 |
| Total   | 6         | 983,523 | 21      | 983,550 |

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market or, if not available, in the most advantegeous market.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are

available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

**Level 1** - Quoted (unadjusted) market prices in active markets for identical assets or liabilities

**Level 2** - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable

**Level 3** - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

If electricity prices changes with 5 % at 30 June 2017, the net level 3 value will change with 8,3 m.

#### Notes

|   | 31/12 2016 |           |         |           |
|---|------------|-----------|---------|-----------|
|   | Level 1    | Level 2   | Level 3 | Total     |
| Financial assets measured at fair value   |            |           |         |           |
| Derivative financial assets:  |            |           |         |           |
| Foreign exchange forward  | 0          | 64,836    | 0       | 64,836    |
| Commodity derivative  | 389,377    | 749,022   | 105,383 | 1,243,782 |
| Total   | 389,377    | 813,858   | 105,383 | 1,308,618 |
| Financial liabilities measured at fair value  Derivative financial liabitilies: |            |           |         |           |
| Interest rate swaps   | 0          | 29,305    | 0       | 29,305    |
| Foreign exchange forward  | 0          | 0         | 0       | 0         |
| Commodity derivative  | 88         | 1,317,430 | 40,496  | 1,358,014 |
| Total   | 88         | 1,346,735 | 40,496  | 1,387,319 |

If electricity prices changes with 5 % at 31 December 2016, the net level 3 value will change with DKK 17,2 m.

#### Amortisation of initial margin

If, at the time of inception, a difference arises between the model value of a financial instrument or physical contract accounted for as derivatives, calculated on the basis of unobservable inputs, and the transaction price (day-1 profit or loss), the Group adjusts the model parameters to take into account the initial margin.

The margin is recognised as profit over the delivery period.

|   | 30/6 2017 | 31/12 2016 |
|---|-----------|------------|
| Deferred initial margin beginning of year | 320,695   | 293,727    |
| Recognised in profit or loss              | -61,668   | -126,590   |
| Initial margin on new contracs            | 62,048    | 153,558    |
| Deferred initial margin end of year       | 321,075   | 320,695    |

| Acquisitions of tangible assets   |   |  |  |  |
|---|---|--|--|--|
| In the first half year of 2017, the Group has acquired wind turbines for approx. 323 mDKK as part of the  | strategy with supporting the production of green energy   |  |  |  |
| Issues and repayment of corporate bonds   |   |  |  |  |
| In the first half year of 2017 the group has repaid the issued corporate bonds of nominel 500 mDKK and issued corporate bonds for nominel 750 mDKK. | Please refer to the management review for a detailed description.   |  |  |  |
| Subsequent events   |   |  |  |  |
| No significant events have occured after the balance sheet date.  |   |  |  |  |
| Risk and uncertainties  |   |  |  |  |
| Besides what has been disclosed in the half year report, no changes in the Group's most significant risks   | and uncertainties have occured relative to what was disclosed int he consolidated annual report for 2016. |  |  |  |

## Financial Calendar

2018 23 March

Annual report 2017

2018 6 April

Annual general shareholder meeting

2018 16 August

Half-yearly report 2018

## About the Energi Danmark Group

The Energi Danmark Group is one of Northern Europe's leading energy trading groups with activities ranging from physical and financial energy trading, carbon trading and trading with gas and wind energy to currency hedging, portfolio management, portfolio contracts and associated trading in derivative financial instruments.

The Group buys and sells electricity at NASDAQ OMX Commodities in Stockholm, the Nordic electricity exchange

Nord Pool in Oslo, the German electricity exchange EEX and via decentralised electricity producers.

The customers of the Energi Danmark Group comprise much of the business market as well as public sector enterprises in the Nordic region, and the Group is currently expanding its activities to new countries in Northern Europe, most recently Germany.

#### As at 30 June 2017, the company has the following shareholders:

|    |   | Ownership % | Share capital (DKK) |
|----|---|-------------|---------------------|
| 1. | SEAS-NVE a.m.b.a., Svinninge, Denmark             | 28.97       | 64,260,207          |
| 2. | NRGi a.m.b.a., Aarhus N, Denmark                  | 23.12       | 51,292,837          |
| 3. | Energi Nord Holding A/S, Aalborg, Denmark         | 18.37       | 40,755,012          |
| 4. | EWII Energi A/S, Kolding, Denmark                 | 16.50       | 36,590,343          |
| 5. | SEAS-NVE Strømmen A/S, Svinninge, Denmark         | 11.52       | 25,556,367          |
| 6. | SEF Energi A/S, Svendborg, Denmark                | 1.12        | 2,493,320           |
| 7. | Fonden Langelands Elforsyning, Rudkøbing, Denmark | 0.40        | 885,250             |
|    |   | 100.00      | 221,833,336         |

### Energi Danmark°

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